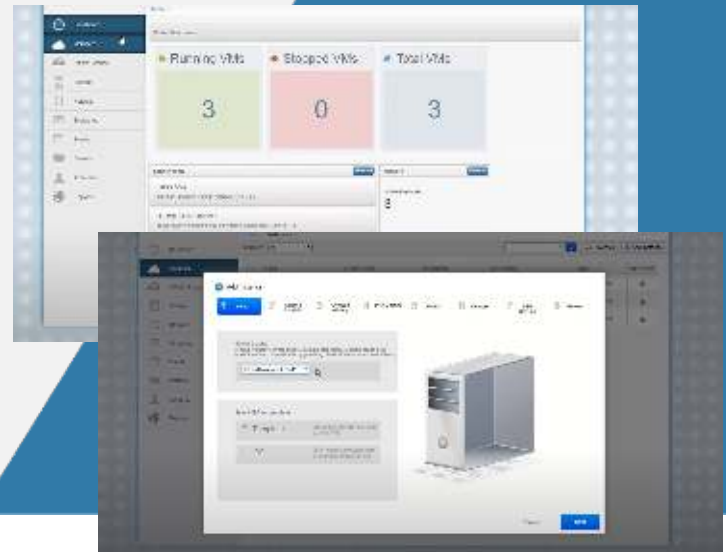


## AdaptiveCloud™ Cloud Infrastructure isn't just a platform...

It's a complete suite of flexible, tailored cloud solutions integrating the infrastructure, migration, support, and technical expertise you need to help you scale.



### Why Cloud...Why Now?

#### 1. Solve the IT Expertise Shortage

Cloud Infrastructure combines architecture with the engineering expertise to move your workloads to the cloud.

#### 2. Hardware Lead Times Can Stall Your Initiatives

With long lead times, migrating to the cloud might be the only answer. Free yourself from being in the infrastructure business and get all your IT capabilities billed on-demand.

#### 3. Cloud Doesn't Have to be All or Nothing

Easily start with one application or service and utilize existing hardware investments until it is time for a refresh.

#### 4. You Need to Support a Geo-Disparate Remote Worker Strategy

Making sure all workers have access to data and resources when they need them with low latency is easy with Cloud Infrastructure.

### How we compare to the hyper-scalers:

\*Based on production workloads for a Mid-Market communication company.

<p><b>24% Less</b></p>	<p><b>25% Less</b></p>	<p><b>47% Less</b></p>	<p><b>60% Less</b></p>

(\*Using either monthly or no contract infrastructure pricing only for comparisons.)

You deserve a cloud strategy that aligns with the business and technical goals of your organization. Leverage the Cloud Infrastructure platform to create a custom public, private, or hybrid solution based on your unique requirements.



## Financial Impact:

1. Transform hefty capital expenses into consumption based monthly fees.
2. Improves ROI of IT spend by maximizing economies of scale without sacrificing performance or security.



## Technical Impact:

1. No VMware licensing.
2. Ability to collocate other resources side by side & integrate.
3. Open API's - provides custom automation opportunities.
4. Ability to create a fully redundant WAN connection in Des Moines & Omaha.



## Operational Impact:

1. Accelerates time to market and frees up staff to focus on growing your business.
2. Support is just one call away – 24x7x365.
3. Ability to white-label environment to your custom requirements with segregated billing for chargeback.

## Cloud Infrastructure Benefits:

- ✓ The Right Fit for You
- ✓ Flexible and Reliable
- ✓ Consumption-Based Cost Model
- ✓ Designed and Supported by a Team of Cloud Experts
- ✓ Guided Step-by-Step Process
- ✓ Realize Long-Term Cost Savings
- ✓ Protect and Secure Your Data
- ✓ Segregated Billing Options

**Our motto is “Do whatever it takes for the customer.”**

We are your trusted technology partner and will be there when you need us. Every hour, every day. That's a promise.